

2018 Category Questions

Outstanding Young Employee

The Outstanding Young Employee award recognises an inspirational young employee aged between 18-35 years. To enter into this award the individual must have been employed by their current employer for a minimum of 18 months at the time of entry.

Eligibility Requirements

- ✚ Entrant must be aged between 18 -35 years at the time of entry.
- ✚ Entrant has been employed by their current employer for at least 18 months on or prior to this entry submission.
- ✚ Should the entrant leave the organisation before the Regional or State Gala event, their entry is ineligible.
- ✚ Entrant is not a NSW Business Chamber Staff Member, Regional Advisory Councillor, State Councillor or Board Member.

Questions

1. Entrants first name.
2. Entrants surname.
3. Date of birth.
4. Current job title.
5. Name of the business/organisation you work for.
6. Commencement of employment date.
7. Outline your employment background including previous roles and responsibilities.
Maximum word count: 300
8. Provide a current profile of yourself including current job role and scope of responsibilities including details of the role, any direct reports, your budget, your financial and organisational reporting line.
Maximum word count: 400
9. Detail your measurable career achievements including key milestones.
Maximum word count: 400
10. Provide an overview of your five year goals/milestones and how you are working towards each of these.
Maximum word count: 300
11. Describe the key challenges you have faced as a young employee and how you have dealt with each of these challenges, including examples.
Maximum word count: 300
12. What do you believe makes you an outstanding young employee, including examples of where you have had to use your leadership skills?
Maximum word count: 450

Outstanding Young Entrepreneur

The Outstanding Young Entrepreneur award recognises an inspirational young person aged between 18-35 years who, through their own commitment and passion, owns or part owns a successful business. This award recognises young business people who demonstrate outstanding entrepreneurial spirit, strategic direction and innovative ideas whilst providing inspiration to a new generation of upcoming young business people.

Eligibility Requirements

- ✚ Entrant is aged between 18-35 years at the time of entry.
- ✚ Entrant is a current owner or part owner of a business for at least 24 months on/prior at the time of entry.
- ✚ Entrant is not a NSW Business Chamber Staff Member, Regional Advisory Councillor, State Councillor or Board Member.



Questions

1. Entrants first name.
2. Entrants surname.
3. Date of birth.
4. Current Job title.
5. Name of business organisation you own or part own.
6. Date in which you established or took ownership of the business organisation.
7. Number of other owners.
8. Percentage of ownership held by you.
9. What problem have you solved, how did you identify it as a market need and what is your target market?
Maximum word count: 200
10. Describe your competitors and your business's competitive advantage.
Maximum word count: 300
11. Describe how you funded your business.
Maximum word count: 300
12. Provide an overview of your five year strategies for future growth and key milestones detailing how you are currently working towards achieving these.
Maximum word count: 450
13. Detail the measurable growth and key achievements in your business over the past 24 months.
Maximum word count: 450
14. Describe the key challenges you have faced as a young entrepreneur and how you deal with these challenges.
Maximum word count: 300

Outstanding Business Leader

The Outstanding Business Leader award recognises the positive contribution made to business by business people and professionals. The award recognises those who demonstrate outstanding entrepreneurial spirit, strategic business direction and innovative ideas, whilst providing inspiration to a new generation of upcoming business leaders. Individuals entering into this category can be self-employed or employed by a business.

Eligibility Requirements

-  Entrant is aged 36 years and over at the time of entry.
-  Entrant is not a NSW Business Chamber Staff Member, Regional Advisory Councillor, State Councillor or Board Member.

Questions

1. Entrants first name.
2. Entrants surname.
3. Date of birth.
4. Current job title.
5. Name of your organisation or business.
6. Provide a current profile of yourself including your scope of responsibilities, details of your role, any direct reports, your budget, your financial and organisation reporting line.
Maximum word count: 300
7. Detail your achievements in business with clear measurable examples.
Maximum word count: 400
8. Outline how you have reshaped your business, organisation or industry to create a smarter and more inclusive future with examples of how you have used your leadership skills?
Maximum word count: 400
9. Provide an overview of your five year strategies for future growth and key milestones, detailing how you are working towards achieving each of them.
Maximum word count: 400
10. Describe the key challenges you have faced as a business leader and how you overcame each of them.
Maximum word count: 400
11. Describe the activities and initiatives you have undertaken to help the community (and or the business community).
Maximum word count: 400

Start Up Superstar

This category recognises a business that has been operating for less than 2 years that delivers a product/service/idea/invention with credible potential. This award recognises early-stage start ups that have a solid chance of market success, and strongly displays the entrepreneurial spirit.

Eligibility Requirements

- ✚ The organisation has been trading for a continuous period of less than 2 years, not bankrupt or trading insolvent at the time of entry.
- ✚ This business has not been purchased or acquired.
- ✚ This business is not part of a franchise.

Questions

1. Is this your first start up? (If no please specify other business ventures and their degree of success).
Maximum word count: 300
2. Date when you commenced trading.
3. Number of other owners.
4. What problem (or need) has your business solved?
Maximum word count: 200
5. How did you identify the market need and who is your target market?
Maximum word count: 400
6. Describe your competitors and your business's innovative competitive advantage?
Maximum word count: 400
7. Outline your business success since its inception.
Word count: Maximum 400
8. Detail and include your current research, customer marketing strategy, logistics and service delivery.
Maximum word count: 400
9. Describe how you funded your business.
Maximum word count: 200
10. Detail how your business has the potential to scale and achieve financial sustainability.
Maximum word count: 400
11. Provide commercial and technical evidence your team has the ability and competencies to achieve success and detail strategy and timeframe involved.
Maximum word count: 500

Excellence in Small Business Awards

The Excellence in Small Business award recognises a business, employing less than 20 that has attained significant growth and is able to demonstrate the specific strategies and processes implemented to achieve sustainable growth in the previous 24 months.

For the Excellence in Small Business Awards, businesses will enter into one of these categories:

- ✚ Excellence in Small Business (1-4 employees)
- ✚ Excellence in Small Business (5-10 employees)
- ✚ Excellence in Small Business (11-19 employees)

All entrants are automatically entered into the Excellence in Small Business (overall) award. The winner of the overall award will be high highest scorer of these three sub categories.

Eligibility Requirements

- ✚ This business has been trading for a period of two years or more, not bankrupt or trading insolvent at the time of entry.

Questions

1. What is unique about your business and how does it demonstrate excellence?
Maximum word count: 400
2. Describe your business growth and key milestones in the previous 24 months.
Maximum word count: 400
3. What were the strategies and plans you initiated to achieve your business growth over the previous 24 months.
Maximum word count: 450
4. Explain how the strategies in Question 3 achieved their measurable outcomes and demonstrate “excellence”.
Maximum word count: 450
5. Detail the key challenges your business and industry face in the future and the strategies and plans you have in place to address these challenges.
Maximum word count: 450

Excellence in Business

The Excellence in Business award recognises a business that has attained significant growth and is able to demonstrate the specific strategies and processes implemented to achieve sustainable growth over the previous 24 months.

Eligibility Requirements

- ✚ This business has been trading for a period of two years or more, not bankrupt or trading insolvent at the time of entry.
- ✚ Business

Questions

1. What is unique about your business and how does it demonstrate excellence?
Maximum word count: 400
2. Describe your business growth and key milestones in the previous 24 months.
Maximum word count: 400
3. What were the strategies and plans you initiated to achieve your business growth over the previous 24 months.
Maximum word count: 450
4. Explain how the strategies in Question 3 achieved their measurable outcomes and demonstrate “excellence”.
Maximum word count: 450
5. Detail the key challenges your business and industry face in the future and the strategies and plans you have in place to address these challenges.
Maximum word count: 450